

June 2017

The Special Steel and Alloys Consumers and Suppliers Association

**WELDED
tubes**



**LONG
products**

**FLAT
products**



Intellectual Database of Russian Stainless Steel Importers

(Third edition)

**SEAMLESS
Tubes & Pipes**



**Fittings &
Flanges**



**WIRE &
wire rods**

Personal data of the leading importers.

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In 2016, more than 3650 Russian companies have spent 786.82 million dollars on purchasing 307.47 thousand tons of various types of stainless steel products abroad.

The main feature of Intellectual Database of Russian Stainless Steel Importers is the availability of information on the structure and volume of import of certain types of stainless steel products of importers in accordance with the 6-digit codes of Foreign Economic Activity Commodity Nomenclature of the Eurasian Economic Union (FEACN EAEU), which are maximally similar to the 6-digit codes of Harmonized System Codes (HS Code).

The database (third edition) contains detailed information about 190 leading Russian importers, whose share of imports in 2016 was ~90% of the total volume of Russian import of basic stainless steel products. The database is prepared in PDF format.

Database contains following information:

- Established
- Legal address/Postal address
- Tel/Fax
- Website
- Email
- TIC (Tax Identification Number)
- PSRN (Primary State Registration Number)
- Founding Members
- Registered Capital
- Management
- Products & Services
- Specialization
- Sales revenue on Russian market
- Additional information
- Branches of the company
- Affiliated legal entities
- Volume of imports of stainless steel products, 2014-2016
- Total costs of imports in 2016
- Import product structure in 2016 (6 digits HS Code) tons, %

Excel file

The database is prepared in PDF format and supplemented by Excel, which contains following information.

- Link to a page in Database (PDF)
- Business Name
- Import product structure (HS Code)
- Costs of imports (USD)
- Volume of imports (tons)
- Share of products (HS Code) %
- Website company
- Email
- Company's profile

This format allows to quickly find importers by the type of product and to form separate groups for a further work. At the same time you can obtain complete information about a particular importer in the major database.

Product description represented in the Database

The database contains information about the import of products which are classified by 42 six-digit codes FEACN / HS Code.

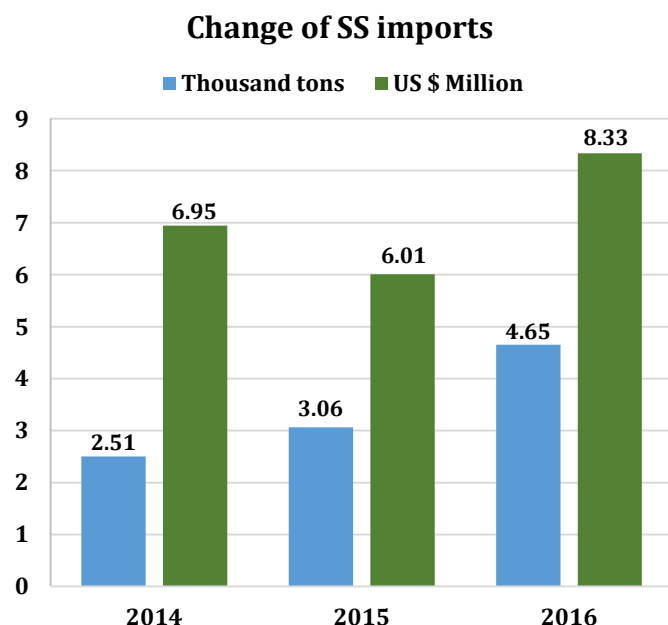
Below is a description of the concrete codes listed in the database.

FEACN / HS Code	Product description represented in the Database
721810	Stainless steel Ingots and other primary forms
721891	Semi-finished products of stainless steel, of rectangular (other than square) cross-section
721899	Semi-finished products of stainless steel, other
7219	Flat-rolled products of stainless steel, of a width of 600 mm or more
721911	Hot-rolled, of a thickness exceeding 10 mm
721912	Hot-rolled, of a thickness of 4.75 mm or more but not exceeding 10 mm
721913	Hot-rolled, of a thickness of 3 mm or more but less than 4.75 mm
721914	Hot-rolled, of a thickness of less than 3 mm
721921	Hot-rolled, not in coils, of a thickness exceeding 10 mm
721922	Hot-rolled, not in coils, of a thickness of 4.75 - 10 mm
721923	Hot-rolled, not in coils, of a thickness of 3 - 4.75 mm
721924	Hot-rolled, not in coils, of a thickness of less than 3 mm
721931	Cold-rolled, of a thickness of 4.75 mm or more
721932	Cold-rolled, of a thickness of 3 mm or more but less than 4.75 mm
721933	Cold-rolled, of a thickness exceeding 1 mm but less than 3 mm
721934	Cold-rolled, of a thickness of 0.5 mm or more but not exceeding 1 mm
721935	Cold-rolled, of a thickness of less than 0.5 mm
721990	Other flat-rolled products of stainless steel
7220	Flat-roll stainless steel products, under 600mm wide
722011	Hot-rolled, of a thickness of 4.75 mm or more
722012	Hot-rolled, of a thickness of less than 4.75 mm
722020	Other, not further worked than cold-rolled (cold-reduced)
722090	Other, width less 600mm
722100	Bars and rods, hot-rolled, in irregularly wound coils, of stainless steel
722211	Bars and rods of stainless steel, not further worked than hot-rolled, hot-drawn or extruded
722219	Other bars and rods of SS, not further worked than hot-rolled, hot-drawn or extruded
722220	Bars and rods of stainless steel, not further worked than cold-formed or cold-finished
722230	Other bars and rods of stainless steel
722240	Angles, shapes and sections of stainless steel
722300	Wire of stainless steel
730411	Line pipe, seamless, used for oil or gas pipelines
730422	Tubing and drill pipe
730424	Seamless pipe casing and tubing
730441	Tubes, pipes and hollow profiles, seamless, cold-drawn or cold-rolled, of stainless steel
730449	Other tubes, pipes and hollow profiles, seamless, of stainless steel
730611	Line pipe, welded, used for oil or gas pipelines (only stainless steel)
730621	Casing and tubing, welded, used in drilling for oil or gas (only stainless steel)
730640	Welded tubes, of circular cross section, of stainless steel
730661	Welded tubes, of non-circular cross section (only stainless steel)
730669	Other tubes, pipes, hollow profiles, welded, riveted (only stainless steel)
730721	Flanges of stainless steel
730722	Threaded elbows, bends and sleeves, of stainless steel
730723	Butt welding fittings of stainless steel
730729	Other tube or pipe fittings, of stainless steel

Pretty detailed classification of imported products allows to estimate the volume, main commodity nomenclature of a particular importer, financial opportunity and the share of different types of products in the total volume of purchases.



Business Name:	ORINNOX Ltd.
Established:	2007
Legal address:	Gagarin avenue 178, Nizhny Novgorod, 603107, Russia
Postal address:	Gagarin avenue 178, Nizhny Novgorod, 603107, Russia
Tel:	+ 7 831 275 91 60
Tel:	<i>Sales</i> + 7 831 220 07 60
Website:	www.orinnox.ru
E-mail:	office@orinnox.ru
TIC (Tax Identification Number):	5261059921
PSRN (Primary State Registration Number):	1075261012331
Founding Members:	Legal entities
Registered Capital:	RUB 10,000
Management:	
	<i>Director</i> Alexey Orlov
	<i>Import Director</i> Ekaterina Subotich subotich@orinnox.ru
Products & Services:	Stainless steel: sheets, plates, coils, strips, bars, rods, wire, seamless and welded pipes Cutting /turning of bars Plasma cutting of sheets
Specialization:	Trading company
Sales revenue on Russian market, 2015:	RUB 1,167.89 million (2015 exchange rate 60.96 RUB/USD)
Additional information:	Member of SpetsStal Association
Branches of the company:	-
Affiliated legal entities:	Prominox Ltd
Volume of imports of stainless steel products, 2016:	4,651 tons
Total costs of imports, 2016:	USD 8.33 million

Import Dynamics (volumes, costs), y/y:**Import product structure, 2016:**

2016			
HS Code	Tons	Share %	USD/t*
721933	1,294	27.8	1,353
721934	1,030	22.1	1,717
721922	618	13.3	2,134
721921	527	11.3	2,230
721923	424	9.1	2,100
730640	318	6.8	1,897
721932	247	5.3	1,777
722020	133	2.9	1,780
721935	48	1.0	2,649
721931	11	0.2	1,868
730661	1	0.0	1,796
TOTAL	4,651	100	1,792
* Average price USD/ton			